

THE
ELMIR GROUP
THE NAME THAT SELLS

 **CERVERA®**
REAL ESTATE • 1969

“Behind every successful real estate sale is the work of our highly experienced international team that excels at coordinating hundreds of details into a single, powerful sales opportunity. Since 2007, The Elmir Group is who the most discerning property owners trust with their sales – because our track record and our personal commitment demands nothing less.”

Karen Elmir

Miami

A city is never complete...
It has a beginning but it has no end.



On the Leading Edge of Miami

Year after year, the appeal of Miami only continues to grow – and alongside it, the demand for exceptional residences and real estate opportunities.



Meet Karen Elmir, Founder of The Elmir Group

With over \$250 million in record-breaking sales throughout Miami, and award-winning levels of service and professionalism, The Elmir Group is one of Miami's finest real estate teams. As recognized leaders in the market, customers who work with The Elmir Group always return time and time again to ensure the best-possible results and exceptional service in reaching their real estate goals.

- Specializing in high-net-worth clientele
- Personalized attention tailored to meet individual real estate objectives
- White-glove, concierge-level services to support buyers and sellers
- Complimentary advertising and marketing for sellers

Brickell, Downtown Miami and Coconut Grove Real Estate Specialist:

- Top Selling Agent for Epic since 2009 (representing 45% of all sales in 2016)
- Top Listing Agent for Grove at Grand Bay
- Top Producer in Brickell Flatiron
- Over \$40,000,000 in Coconut Grove residential listings

Top Producer:

- \$250 million in record-breaking sales throughout Miami
- 10 years of experience
- Tripled production between 2015 to 2016

Awards and Recognitions:

- 30 under 30 by National Association of Realtors
- Top 20 under 40 by Brickell Magazine
- Outstanding Marketing Award winner - 2016 by Cervera Real Estate
- Rated #1 in Social Media by PropertySpark.com
- Named Top Producer 10 times



Professional and Charitable Organizations:

- Member of the Greater Miami Chamber of Commerce
- Youngest realtor in the Master Broker Forum
- United Way for Women
- Women's Club of Coconut Grove
- Starfish Foundation

About The Elmir Group



Patricia Alfonso | Martin Elortegui | Karen Elmir | Samir Elmir | Anouka Maria Perkins

Karen Elmir

CEO, The Elmir Group

As CEO of The Elmir Group, Karen Elmir has been able to position her team as an elite sales group through the valued relationships and expert knowledge she's gained serving the luxurious Miami real estate market.

Fluent in English, Spanish, and Arabic, Karen is also recognized as a top producer for Cervera Real Estate and has led the group's sales of more than \$250 million worth of luxury real estate.

Samir Elmir

Vice CEO and Co-Founder, The Elmir Group

Dr. Samir Elmir, PhD, PE, BCEE, is the Vice CEO and Co-founder of The Elmir Group. He has been a licensed professional engineer in State of Florida for over 25 years. Dr. Elmir specialized in building performance management and operations including inspections. Dr. Elmir's leadership and management skills have earned him a great respect in the community. Dr. Elmir is an international figure with a rich network of high quality international clients. Dr. Elmir is fluent in English, Spanish, Arabic, and working knowledge in French.

Martin Elortegui

Director of Business Development, The Elmir Group

As the Director of Business development, Martin brings more than 20 years of successful experience launching business strategies, partnerships and products that drive market share, revenue growth and profitability.

Patricia Alfonso

Director of Sales, The Elmir Group

With over five years of accrued knowledge of the luxury real estate industry, Patricia has a true understanding of the sensitive nature of finding that "perfect home." Fluent in English and Spanish, she has built an exceptional talent in helping her buyers and sellers achieve their goals.

Anouka Maria Perkins

Financial Manager

In addition to her degree from the University of Alabama, Anouka is also an accomplished salesperson with international exposure. She previously worked with the New York City Corporate Office of PRADA as part of their Retail Operations and Finance Departments. Anouka also spent time living abroad in Salamanca, Spain where she gained valuable insight into the needs and expectations of foreign buyers who come to Miami looking for exceptional real estate opportunities.

Strategic Market Analysis

Knowing the true value of a property extends well beyond a simple bricks-and-mortar appraisal. Our approach is to evaluate properties based on a comprehensive market examination that considers location, sales history, current buying trends, overall market conditions, other competitive properties available for sale, and the unique selling points that make your property special and interesting to buyers. We gather and review all of this research to arrive at a selling price that is targeted to reach the most attractive buyers and generate the best-possible end result.



Anouka Maria Perkins
Financial Manager

In addition to her degree from the University of Alabama, Anouka is also an accomplished salesperson with international exposure. She previously worked with the New York City Corporate Office of PRADA as part of their Retail Operations and Finance Departments. Anouka also spent time living abroad in Salamanca, Spain where she gained valuable insight into the needs and expectations of foreign buyers who come to Miami looking for exceptional real estate opportunities.



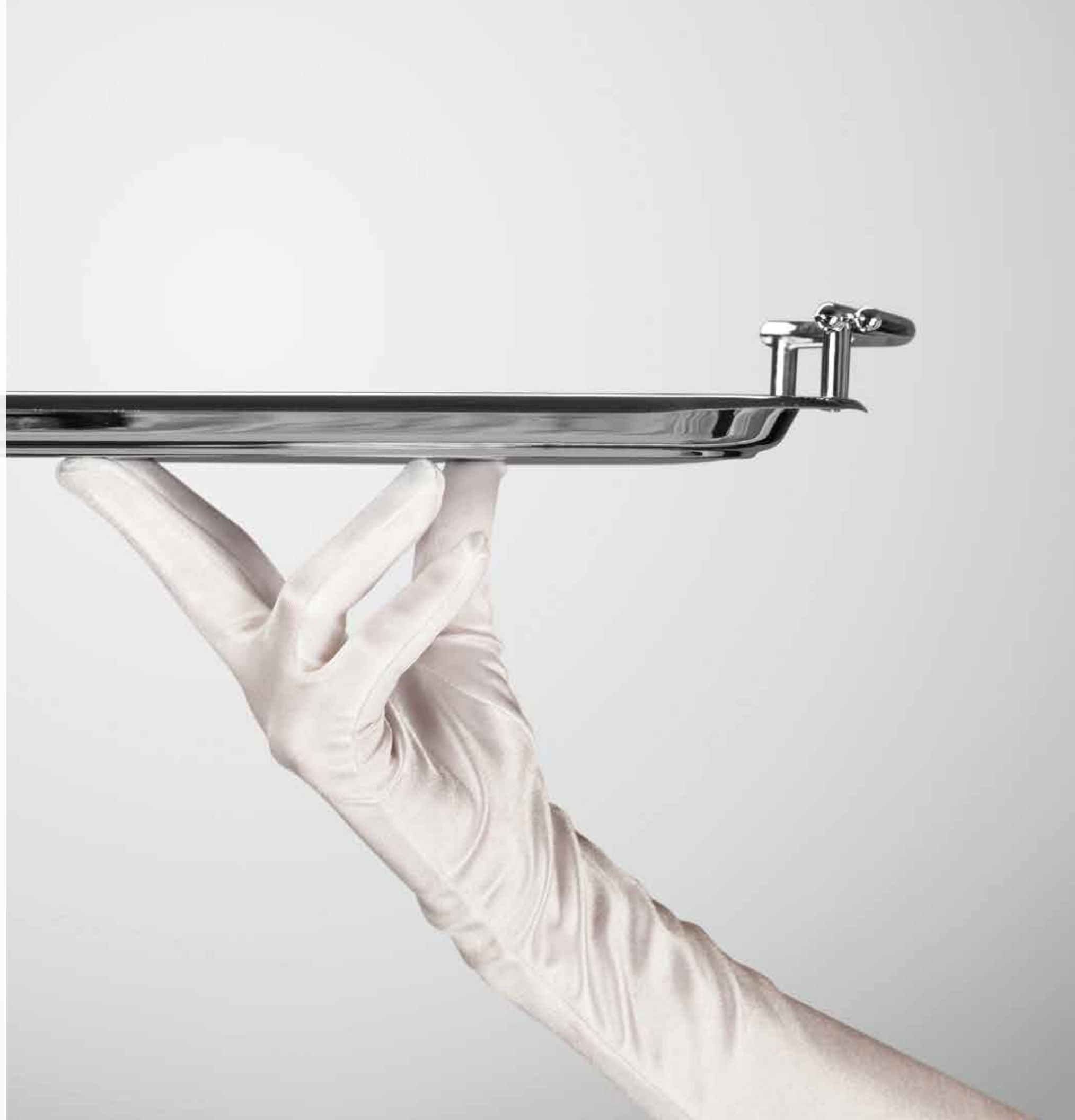
Personalized Attention

Personalized White Glove Service:

Our mission is clear: to deliver the best experience to our customers by providing personalized brokerage services at the highest standard possible. Your needs inspire the personalized sales strategies that we use to seek the best opportunities to exceed your goals. At The Elmir Group, it's not just about getting the deal done – although we do that better than most – it's about doing what is right for you.

VIP Concierge Services:

To complement our White Glove Real Estate Service, we offer a wide array of assistance to our customers through our established network of professionals. These providers include: Attorneys, Appraisers, Interior Designers, Movers, Academic Consultants, Immigration, VISA Experts & more.





Professional Marketing

Smart, impactful marketing is a cornerstone of The Elmir Group difference. We believe a completely customized plan for each property is the most effective way to optimize that property's selling potential. After a thorough exploration of all available media and promotional tactics, we carefully select the right blend of efforts to apply towards various markets and buyers – and we monitor results closely so that marketing can shift to respond to changing market patterns.

This not only guarantees a strong market presence for your property, but also works to ensure an exceptional financial return upon the completion of your sale.

Delivering the Look of Excellence

Real estate is a deeply visual experience. Buyers are attracted to a property first and foremost for the way it looks. Only then do considerations such as value and finances begin to matter. For this reason, The Elmir Group only uses professional photography and video teams who are experienced in the specific needs of real estate marketing. Where necessary, we also provide assistance with staging to give buyers a more complete visual representation of your property.

Professional Photography

A complete visual package includes digital and print photography, video walk-throughs and property tours, and aerial drone imagery for exterior shots and views. The team then digitally remasters each image to bring out the most accurate colors, proportions, and architectural details of your property so that buyers get a compelling visual picture that makes them want to learn more.



Tools & Technology

As online marketing keeps evolving, it is the job of real estate professionals to be at the leading-edge of how buyers shop and what tools they use to access information. The Elmir Group's technology strategy leverages mobile apps and other tools proven to generate leads, enhance exposure, and streamline communications.

Email Marketing

Fueled by our professional network of over 30,000 local real estate professionals, leading international brokers, and an internal client database of high-profile buyers and sellers, our targeted email campaigns are designed for maximum impact and response.

[Buy](#)
[Rent](#)
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[Agents](#)
[More](#)
[Contact](#)
[Login](#)

[Home](#)
[Buy](#)

2669 S Bayshore Dr #2001-n

Coconut Grove, FL, 33133

\$7,500,000 - 3 Bed - 4 Bath - 1 Half Bath - 5,145ft²

Karen Enlar
Broker Associate
1786 201 2222
karen@cervera.com

[Schedule a Visit](#)

[Share](#)
[Favorite](#)

Details

Business	3 Bed	Status	Active
Full Baths	4 Bath	Entry Date	Oct 15, 2016
Half Baths	1 Bath	Pets Allowed	Yes
Property Size	5,145ft ²	Pet Restrictions	More Than 20 Lbs
Type of Property	Condo	Terms Considered	All Cash, Conventional
Garage Spaces	2	Year Built	2013
Carport Spaces	2	Bank Owned / F&O	No
		Short Sale	No
		MLS #	A20124705

Property Amenities

Furnished Info	Unfurnished	Interior Features	First Floor Entry, French Doors, Walk-in Closets
Waterfront	Yes	Equipment	Dishwasher, Disposal, Oven, Refrigerator, Microwave, Gas Range, Refrigerator, Self-Cleaning Oven, Smoke Detector, Wall Oven, Washer
Waterfront Description	Bay Front, Ocean Access	Floor Description	Other Floors
Water Access	Community Boat Dock	Balcony, Porch and/or Patio	Yes
View	Bay View, Ocean View	Construction Type	Concrete Block With Brick, Pre-Cast Concrete Construction

Agent Remarks

Be the first to live in this beautiful tower penthouse in the building towers on south bayshore drive. This corner unit boasts over 5000 sq ft of terrace and expansive bay views from every corner, as well as 12 ft high ceilings and 12 ft deep terraces, plus maid's quarter and separate entrance. Enjoy top roof top pool, a private pool, and five pools for residents, plus private elevator, and a private garage within the garage.

Location

Your Gateway to the Best of EPIC Residences

The Elmir Group - Your EPIC Residences Real Estate Specialists



Karen Elmir
 Realtor Associate, Top Producer
 786.321.2220
k2@miracore.com | TheElmirGroup.com






SOLD at EPIC 1200 Biscayne Blvd. Way

Unit #	LP#	SP#	Closed	ADOM	BD/BA	LA
3410	\$415,000	\$410,000	2/19/16	252	1/1/5	1,579
0212	\$950,000	\$850,000	1/22/16	196	2/5/5	1,237
4212	\$430,000	\$410,000	1/15/16	85	1/1/5	812
4210	\$420,000	\$397,000	12/31/15	214	1/1/5	799
3310	\$450,000	\$420,000	11/12/15	29	1/1/5	799
3704	\$1,100,000	\$1,020,000	11/6/15	180	2/2/5	1,255
3113	\$390,000	\$380,000	1/01/15	41	1/1/5	867
3103	\$890,000	\$840,000	8/14/15	66	2/2/5	1,255
905	\$1,129,000	\$970,000	7/24/15	91	2/2/5	1,579
4109	\$429,000	\$410,000	6/18/15	406	1/1/5	799

FOR SALE at EPIC Exclusively by The Elmir Group

Unit #	View	List Price	BD/BA	LA
3408	Bay	\$1,375,000	2-bd/2.5	1,500
4008	Bay	\$950,000	2-bd/2.5	1,500
3706	Bay/Biscayne Ave.	\$745,000	1/1.5	920
3814	City/River	\$425,000	1/1.5	864
3214	City/River	\$425,000	1/1.5	864

FOR RENT at EPIC Exclusively by The Elmir Group

Unit #	View	Rent Price	BD/BA	LA
5212	City/River	\$8,000/month	2-bd/2.5	1,237
4008	Bay	\$7,500/month	2-bd/2.5	1,500
3803	City/River	\$6,000/month	2/2.5	1,255
4004	Bay/Biscayne Ave.	\$4,500/month	3/2	1,255

[Request an information from the South Beach KIDS 1200BQ or from the Association participating in the 1200BQ for Apr 25, 2016.](#)

Mami's Elite Real Estate Team

With over \$20 million in recent breaking sales throughout Miami, and award-winning level of service and professionalism, The Elmir Group is one of Miami's finest real estate teams.

- Specialists in high-net-worth clientele
- Personalized attention tailored to your exact goals
- Complimentary marketing and advertising for sellers

Contact us today to elevate your experience to the exceptional.



THE ELMIR GROUP
 REAL ESTATE GROUP
 Coretta Hall Elmir, Inc.







ELMIR GROUP
Luxury Collection

Plaza on Brickell | The Elmir Group

Activity in the Past 15 Days




Just Closed | Plaza #1805
2 Bd/1 Bath | 774 SqFt
\$410,000

Just Listed | Plaza #1806
1 Bd/1 Bath | 774 SqFt
Furnished by Elmir
\$385,000

Active Sales in the Plaza

Address	View	LPS	Price/SqFt	Bds/Bs
950 Brickell Bay Dr. #4909	Bay	380,000	605	1/1
950 Brickell Bay Dr. #1909	Bay	390,000	621	1/1
950 Brickell Bay Dr. #4500	Bay	410,000	529	1/1
950 Brickell Bay Dr. #3809	Bay	425,900	550	1/1
951 Brickell Avenue #3206	Bay	589,000	529	2/2
950 Brickell Bay Dr. #4011	Bay	799,000	625	2/2
950 Brickell Bay Dr. #5505	Pool	1,150,452	530	3/3

Sold in the Plaza

Address	View	LPS	SPS	\$/SqFt	Bds/Bs
950 Brickell Bay Dr. #1702	Bay	255,000	315,000	448	1/1
950 Brickell Bay Dr. #2907	Bay	420,000	410,000	415	2/2
950 Brickell Bay Dr. #1605	Pool	519,000	455,000	406	2/2
950 Brickell Bay Dr. #4904	Bay	549,000	510,000	463	2/2
951 Brickell Avenue #4011	Bay	639,000	629,000	487	2/2
950 Brickell Bay Dr. #4311	Bay	860,000	750,000	586	2/2
950 Brickell Bay Dr. #5609	Bay	789,450	776,450	499	2/2

Active For Rent in the Plaza

Address	View	LPS	SPt	\$/SqFt	Bds/Bs
950 Brickell Bay Dr. #2801	Coast	2,375	774	1/1	1/1
950 Brickell Bay Dr. #5501	Other	2,500	774	1/1	1/1
951 Brickell Avenue #4011	Other	2,700	1,120	2/2	2/2
951 Brickell Avenue #710	Other	2,995	1,289	2/2	2/2
950 Brickell Bay Dr. #4506	Bay	3,200	986	2/2	2/2
950 Brickell Bay Dr. #4230	Bay	3,500	1,074	2/2	2/2

Excellence. Experience. Expertise. Elmir.

We know first-hand how to help you obtain the best value for your residence when selling, buying or renting.

- Over \$250,000,000 record-breaking sales throughout Miami
- Specialists in high-net-worth clientele
- Personalized attention tailored to your exact goals
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Contact Elmir's Elite Real Estate Team today to elevate your experience the exceptional. Showings by appointment only.

Karen Elmir

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THE ELMIR GROUP
Elevating Your Real Estate Experience



CERVERA
REAL ESTATE



NMLS
Member Since 2014



ELMIR GROUP
Luxury Collection

Work with the best- you deserve it

Your SLS Brickell Specialists



In the past 30 days The Elmir Group has completed:

4 Sales
6 Rentals
6 New listings

At a gross of \$12 million

Active in SLS Brickell

Address	View	LPS	LPS/SqFt	Bds/Bths	SqFt
1300 S. Miami Ave #3008	Bay	529,000	695	1/1	628
1300 S. Miami Ave #2204	Other	530,000	695	1/1	774
1300 S. Miami Ave #2001	Bay	949,000	613	2/2.5	1,495
1300 S. Miami Ave #1401	Bay	950,000	635	2/2.5	1,289
1300 S. Miami Ave #1801	Bay	955,000	639	2/2.5	1,278

The Elmir Group | Expertise selling under all market conditions

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TheElmirGroup.com

Internet Advertising

Your Property on the Web

We will advertise your property 24 hours per day, 7 days per week, worldwide.



Cervera.com



Stribling.com



TheElmirGroup.com

realtor.com®



YAHOO! REAL ESTATE



Aol Real Estate.



ProXio

Social Media

People spend more time on social media websites than anywhere else on the web. 2 billion people in the world are using social media and the number is expected to grow to 2.5 billion by 2018.

Cervera Real Estate, Inc.



27,918
Instagram
Followers



103,089
Facebook
Followers



25,496
Twitter
Followers



2,031
Google+
Followers



1,791
LinkedIn
Followers

The Elmir Group



2,474
Instagram
Followers



12,000
Facebook
Followers



500+
LinkedIn
Followers



One of the strongest advantages of a mailing campaign is the ability to showcase a property without any competition or distraction. We make that advantage count with high-quality paper, design, photography, and sales-oriented messaging.

Brochures

For interested potential buyers, brochures are an important tool that keep selling your property over and over again each time it is read. We design our brochure materials to be appealing to browse, while also including important information that pushes the decision-making process further. High-resolution photography, detailed floor plans, amenities, neighborhood highlights and more all go into this important sales tool.

Just Listed at 500 Brickell

The Elmir Group – Your 500 Brickell Real Estate Specialists

RESIDENCE #2000

RESIDENCE #400

Two completely remodeled, open floor plan units with huge balconies, walk-in closets, Italian cabinets, granite counter tops & stainless steel appliances, separate shower & jacuzzi baths, stackable washer/dryer in the units. Located in the heart of the financial district, close to the upcoming Brickell City Center, banks, restaurants & entertainment. Building amenities include 42nd floor roof top pool offering incredible bay & downtown views, 11th floor infinity pool, gym, spa, and theater room.

Unit #2000

55 SE 6th St., Miami, FL 33131

1 Bed + Den | 1 Bath | 806 SF

New flooring, baseboards, and paint.

Offered at \$345,000

ML #A2179634

Samantha Scalzo Realtor Assoc

The Most Anticipated Home on South Bayshore Has Arrived!

Be the first one to see it.

1641 S. Bayshore Drive, Miami, FL 33133

6 Bedrooms | 7 Full + 2 Half Bathrooms | 9,165 SF Home | 30,375 SF Lot

Exquisite design and modern luxury are exceptionally manifested in this elevated masterpiece overlooking historic Bayshore Drive.

Contact us for a private showing.

Karen Elmir Realtor Associate, Top Producer | 786.301.2220 | KElmir@Cervera.com | TheElmirGroup.com

[illegible]

Events

Open House

Soon after your home is listed, we will hold various brokers’ opens and open house events. We will introduce the property and communicate consistent key sales points to potential buyers with the following tactics:

- Catered lunch, cocktail hour with wine and cheese, champagne and hors d’oeuvres, Sunday brunch events exclusive to Miami’s top-producing brokers and buyers
- Special incentives to create preference for your property above all others in Miami and surrounding areas

Special Events

In-season special events will be hosted in the residence to bring more attention to the property:

- Art Basel Events
- Sport Events
- Miami Fashion Week Events
- Miami Film Festival Events
- Miami Book Fair Events

OPEN HOUSE

3621 S. Le Jeune Road, Coconut Grove, FL 33146

Sunday, July 31 | 1-3 PM



Summer Spa Month Kick-Off!
Sangria, hors d'oeuvres and spa that water will be served.
Enter to win a spa treatment!

European Style New Villa in South Coconut Grove

5 Bedrooms | 6 Bathrooms | 4,838 SF

This home comes with top of the line finishes, smart home technology, lush landscaping with a full gated entrance, light filled open living spaces, double height ceilings, family room with home theater and 2 luxurious master suites. Coconuts, French doors open to a covered terrace and tranquil gardens surrounding a tropical pool. The home is centrally located and just minutes to Coconut Grove as well as downtown Coral Gables and Miami. A must see!

Offered at \$1,990,000
MLS: A6101100454



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TheElmirGroup.com
Cervera Real Estate, Inc.



It is not our intention to solicit the listings of other brokers. Information is deemed reliable, but is not guaranteed.

OPEN HOUSE

1675 Miramar Avenue, Coconut Grove, FL 33133

Sunday, August 14 | 1-3 PM



Summer Spa Month Kick-Off!
Sangria, hors d'oeuvres and spa that water will be served.
Enter to win a spa treatment!

Modern Chic Home in the Heart of Coconut Grove

5 Bedrooms | 4.5 Baths | 3,505 SF

Amazing, completely renovated home, featuring custom tile, hardwood floors, and more. Brand new plumbing and mechanical system, brand new kitchen, top of the line kitchen appliances, service space, radiant gas cooking top, on a huge lot of over 5,700 SF. In lot corner lot, the property is under the care of a professional gardener.

Offered at \$2,400,000
MLS: A610110027



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The Elmir Group and The House GC Boutique
Cordially Invite You to

A Night of Fashion

Wednesday, April 5, 2017 | 6-9 PM

at our exclusive listing
1641 S Bayshore Dr., Coconut Grove, FL 33133

By invitation only | RSVP KElmir@Cervera.com

Champagne and Hors d'oeuvres will be served | Valet parking included



6 Bedrooms | 7 Full + 2 Half Bathrooms | 9,165 SF Home | 30,375 SF Lot

Exquisite design and modern luxury are exceptionally manifested in this elevated masterpiece overlooking historic Bayshore Drive.



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An Invitation

to the

Unveiling of the Most Anticipated House in Coconut Grove

1641 S Bayshore Dr., Coconut Grove, FL 33133

(By invitation only.)

The Elmir Group and Terra Developers

Invite You

to the

Unveiling of the Most Anticipated House in Coconut Grove

Tastefully Furnished, Move-In Ready

1641 S Bayshore Dr., Coconut Grove, FL 33133

6 Bedrooms | 7 Full + 2 Half Bathrooms | 10,084 SF Home | 30,375 SF Lot

Developed by Terra Developers

Interior Design by Lorena Gomez

Thursday, April 27, 6-9 PM

RSVP Karen Elmir, The Elmir Group, KElmir@Cervera.com

Champagne and hors d'oeuvres will be served | Valet parking included





Print Advertising

Strategic advertising of your property in print publications such as Ocean Drive, Miami Herald, Brickell Magazine, Key Biscayne Magazine, Indulge, Immobiliare etc.



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HAPPY GO LUCKY
Following THE HAPPINESS
in their neighborhoods
there you don't

What are you really worth?
Find out how to
get PAID for a job
well done

Excellence. Experience. Expertise. Elmir.

Available at Grove at Grand Bay
2669 S. Bayshore Dr., Coconut Grove, FL 33133
Be the first to live in the building towers!

Unit 1101M
4 BR / 5.5 Ba / 3,328 SF / A10136264
For Rent at \$20,000/mo.

Unit 1901M
5 BR / 6.5 Ba / 5,142 SF / For Rent at \$27,000/mo.

Unit 303M
4 BR / 5.5 Ba / 4,276 SF / For Sale at \$3,995,000

The Elmir Group has been with Grove at Grand Bay since its beginning – as a part of original developer's Sales Team. We know first-hand how to help you to get the best value for your residence when selling, buying or renting.

- Over \$150,000,000 record-breaking sales throughout Miami
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Since its Beginning

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Your Closest Drive Specialist:

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Patricia Alfonso | Martin Ertogul | Karen Elmir | Samir Elmir

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Miami's Elite Real Estate Team



SPACE available in all sizes

A PLACE TO GROVE

Modern Chic Home in the Heart of Coconut Grove

Completely renovated home with interior finishes and top of the line amenities.

Open House Sunday, March 5, 1-3 PM

Join us to celebrate the coming of spring with white wine and macaroons, and tour this gorgeous home, best priced house in the area.

1675 Micanopy Avenue, Coconut Grove, FL 33133

Open House Sunday 8/14, 1-3 PM

Modern Chic Home in the Heart of Coconut Grove

Completely renovated home with interior finishes and top of the line amenities.

Open House Sunday, March 5, 1-3 PM

Join us to celebrate the coming of spring with white wine and macaroons, and tour this gorgeous home, best priced house in the area.

3621 S. Le Jeune Rd., Coconut Grove, FL 33146

Mediterranean Home

5 Bedrooms / 6 Bathrooms / 4,838 SF / \$1,820,000

Top finishes, smart home technology, fully gated entrance.

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The Miami Herald

1675 Micanopy Avenue, Coconut Grove, FL 33133

Open House Sunday 8/14, 1-3 PM

Modern Chic Home in the Heart of Coconut Grove

Completely renovated home with interior finishes and top of the line amenities.

Open House Sunday, March 5, 1-3 PM

Join us to celebrate the coming of spring with white wine and macaroons, and tour this gorgeous home, best priced house in the area.

3621 S. Le Jeune Rd., Coconut Grove, FL 33146

Mediterranean Home

5 Bedrooms / 6 Bathrooms / 4,838 SF / \$1,820,000

Top finishes, smart home technology, fully gated entrance.

Karen Elmir
Realtor Associate, Top Producer
786.301.2220
KElmir@Cervera.com
TheElmirGroup.com



Excellence. Experience. Expertise. Elmir.

We know first-hand how to help you obtain the best value for your residence when selling, buying or renting.

- Over \$200 million record-breaking sales throughout Miami
- Specialists in high-net-worth clientele
- Personalized attention tailored to your exact goals
- Complimentary marketing and advertising for sellers

Contact Miami's Elite Real Estate Team today to elevate your experience to the exceptional.

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Cervera Real Estate, Inc.



INM•BILIARE

Miami – Un Estilo De Vida Moderno Y Lujoso

NUEVA CONSTRUCCION - COCONUT GROVE

Moderno y Elegante Residencia. Un Queen a solo minutos de Brickell Ave. y al Centro de Miami

1641 South Bayshore Drive, Coconut Grove, FL 33133

6 Dormitorios, 7 Baños completos y sala para huéspedes, 850 m² de interior con un lote cercano a los 3,000 m²

Un diseño moderno y elegante con acabados de lujo, marbles y muebles personalizados.

Precio de venta US\$ 10,250,000

SLB BRICKELL

1300 S. Miami Ave., Unidad 1401, Miami FL 33130

2 Dormitorios, 2 Baños completos con dormitorio de 120 m²

Unidad en esquina con vistas panorámicas hacia la Baha y las magníficas vistas de Brickell Ave.

Precio de venta US\$ 880,000

BRICKELL CITY CENTRE | REACH

68 SE 8th Street, Unidad 3011, Miami FL 33131

2 Dormitorios, 2 Baños completos con dormitorio de 120 m²

Unidad en esquina con vistas panorámicas hacia la Baha y las magníficas vistas de Brickell Ave.

Precio de venta US\$ 2,250,000

Excellencia. Experiencia. Expertos. Elmir.

Nuestro equipo tiene la experiencia para obtener el mejor resultado en su venta, ya sea para su negocio, compra o renta.

Con un récord de más de US\$ 200,000,000 en ventas en la Ciudad de Miami, nos especializamos en servicios a clientes, colaboración y de alto nivel.

Atención personalizada, elaborada de acuerdo a la necesidad de cada cliente y sus expectativas.

Marketing, Relaciones Públicas y Publicidad, son parte de nuestros servicios a nuestros clientes para la venta de sus propiedades.

Nos especializamos en el área de Brickell Ave., al Centro de Miami y Coconut Grove.

Licenciamos los mejores y más profesionales en el mercado.

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Exclusive Representatives

Our reputation as one of South Florida's premier real estate teams has earned us the privilege of working alongside numerous high-end developers on their latest and most exclusive projects.

Most recently, we have become the Exclusive Sales Representatives for a collection of contemporary custom-built homes in Miami. Please contact us for additional information about these properties or to engage The Elmir Group as your own exclusive agents.

Developer: Terra Developers

Architect: Edgar Kamal

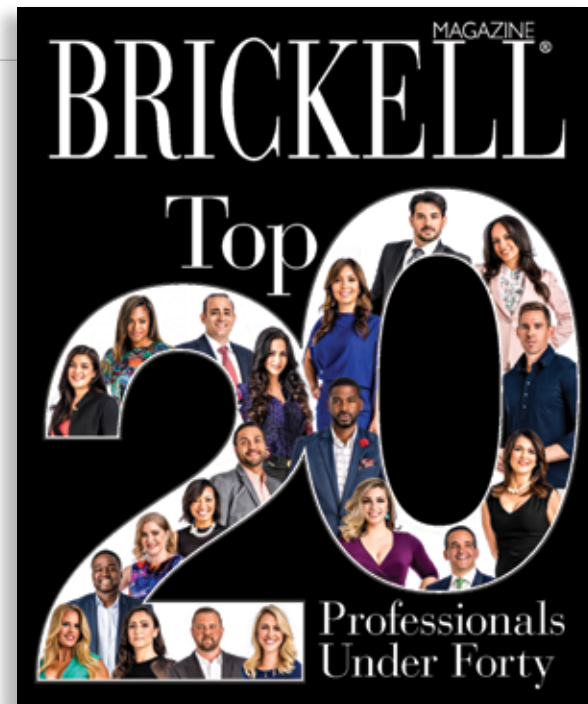
Interior Designers: Lorena Gomez and Alejandro Barrios



The Elmir Group

In the News

In addition to individualized marketing efforts for your property, your listing also benefits from the market-wide exposure of The Elmir Group as one of South Florida's top real estate teams. Print advertising campaigns, and real estate feature articles bring more traffic to the various web venues where your property can be viewed. We also partner with favorite publications such as Ocean Drive, Brickell Magazine, and others to ensure a strong, consistent local presence.



Distinctly Miami. Globally Connected.

Cervera's journey began in 1969 with big dreams and an even bigger vision that Miami would become a hemispheric city. Half-a-century later, international alliances built on trust have remained constant in the firm's ability to successfully market extensively abroad. From Latin America – the first group of foreigners to seize on the Magic City's promise – to Europe, Asia and farther reaches of the globe.

These alliances have allowed the firm to strengthen its competitive position, increase efficiencies, access new resources, and enter new markets to serve its customers in its mission to bring Miami to the world.

Today, with more than 400 global alliances deeply rooted in four decades of relations, Cervera continues to expand its global reach. Forging new bonds – from Manhattan to Beijing – for a new era servicing the developers whose dreams and whose visions will define the future of our market.




Strategic Alliance

In 2016, Cervera formed a strategic alliance with Stribling & Associates, a family owned and operated firm well known for its decades of record-setting sales in the Manhattan luxury market. Together, they leverage over 600 agents, 14 offices between New York and Miami and a global distribution network spanning across five continents.



Cervera: the only name in Miami to exclusively represent and sell out over 100 of South Florida's most iconic condominiums.



Cervera.com | 305.374.3434 |   

About Cervera Real Estate

Cervera Real Estate started selling Miami real estate in 1969 with a passion for innovation and a commitment to personalized customer service. 48 years later, the firm is recognized as Miami's expert in condominium residences, single-family homes and development sales in the global real estate market.

The Facts:

48 Years
Family Owned

110 Developer
Projects
Represented

\$16 Billion
in Sales

400 Strategic
Alliances Across

5 Continents

57 Visionary
Developers



| Alicia Lamadrid, Regional Manager Development Sales | Alicia Cervera Lamadrid, Managing Partner
| Alicia Cervera, Founder and Chairman | Veronica Cervera Goeseke, CEO | Alexandra Goeseke



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General Real Estate
President's Circle
Development Sales
Silver Circle



THE
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THE NAME THAT SELLS
Cervera Real Estate, Inc.

