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# PENTHOUSE PIZZAZZ

In the fast and furious world of loxury real estate, where bigger, better and bolder seems to be the mantra these days, large personalities are nothing new, but **Karen Elmir** (elmingroup.com) can put her money where her mouth is. The agent has a solid reputation for record-breaking sales at some of the most exclusive properties in the city, which has earned her the title "Queen of the Penthouse" among her peers. "I've been fortunate to connect with an affluent group of people across the country interested in relocating or buying second homes in Mami and the best value is in penthouses," she says. "These buyers are very particular and they know exactly what they're looking for."





## Brickell Flatiron \$13.2 million

"Not only did this client buy one penthouse here, but he also bought the adjacent penthouse, which he converted into a master closet to accommodate his fashion collection."



## Grove at Grand Bay \$13 million

"This buyer went to great lengths to fly in his interior designer from Mexico who had designed a property he owns in Acapulco because he wanted to match the look and feel of that home,"

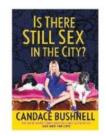


## Biscayne Beach \$4.1 million

"Edgewater is one of my favorite markets at the moment, a great location for an investment property. This buyer purchased this penthouse for his son to have a seasonal home when he wasn't in Chicago." 



One of the main themes in this book is the clusive pursuit of youth. How extreme are middle-aged women these days in that regard? Honestly, not more extreme than anyone else in society. The biggest clients of Botox are 20-somethings. Tell us about the Mona Lisa treatment. Well, it's a laser used inside your vagina to restore elasticity, and it's pretty much the same thing people use in their face to restore collagen and thickness. I heard of a man who had gotten his wife the treatment and it worked really well until she realized she wanted a younger partner. Another main theme in the book is female friendships. What



46 MIAMI SEPTEMBER 2019 have you learned about this over the years? That you have to be real and make time. Women lose touch with their friends when they get married and have kids, and this book is about women coming back together. You're visiting Miami later this month. What are your memories of the city? Well, they're not memories. I come to Miami quite a bit. My boyfriend has a place there. I love the boardwalk on South Beach and Joe's Stone Crab, of course. It's a great city. Many years ago, there was a party here in which you famously jumped into the pool fully dressed. Do you recall that? [Laughs] Oh, yes, that was a party for my book Four Blondes at the home of Brian... Brian Antoni! I definitely remember it. Those were the wild days. That was a fun night. Sept. 19, 6PM, Center Courtyard, Bal Harbour Shops, 9700 Collins Ave., Bal Harbour, 305.866.0311; Sept. 20, 5:30mm, Books & Books, 265 Aragon Ave.,

Coral Gables, 305.442.4408,

candacebushnell.com -LRR

### IN MIAMI

#### ONE TO WATCH

## PENTHOUSE PIZZAZZ

In the fast and furious world of luxury real estate, where bigger, better and bolder seems to be the mantra these days, large personalities are nothing new, but **Karen Elmir** (elmirgroup.com) can put her money where her mouth is. The agent has a solid reputation for record-breaking sales at some of the most exclusive properties in the city, which has earned her the title "Queen of the Penthouse" among her peers. "The been fortunate to connect with an affluent group of people across the country interested in relocating or buying second homes in Marni and the best value is in penthouses," she says. "These buyers are very particular and they know exactly what they're looking for." Here, she gives us the scoop on three of her most lucrative closings. -MM





## Grove at Grand Bay

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#### Biscayne Beach \$4.1 million "Edgewater is one of

my favorite markets at the moment, a great location for an investment property. This buyer purchased this penthouse for his son to have a seasonal home when he wasn't in Chicago." жизжесь выб микшимого впожим инбалики кое ки килле лиот Их дилика водит сабитых палнор акт Минанова иного соци Карабониит пака как и исключи и изи была и ного социтель аллов и аксустика накак и как на събяте боски в 20 г изсет

